# **Terms of Business Agreement between**

**Origin UW Limited** 

and

Co Regn Number

## **TERMS OF BUSINESS AGREEMENT**

This Agreement is entered into between the following parties:

Origin UW Limited (Origin) (hereinafter referred to as "**The Company**"). Origin's offices are at First Floor, 20 Mount Ephraim Road, Tunbridge Wells, Kent TN1 1ED (Co. Regn No 08650779). Origin is Authorised and Regulated by the Financial Conduct Authority and their reference number is 708672. These details can be verified on the Financial Conduct Authority (FCA) Register by visiting the FCA's website at http://www.fca.org.uk/register or by contacting the FCA on 0800 111 6768.

And

The intermediary specified on the title page of this Agreement (hereinafter referred to as "The Intermediary")

#### IT IS HEREBY UNDERSTOOD AND AGREED THAT:

#### 1. Interpretation and Definitions (appearing in bold in this Agreement)

"Binding Authority Agreement" means an agreement between The Intermediary and The Company where The Company delegates its authority to enter into a contract of insurance underwritten by specified Insurers in accordance with the terms of the agreement.

"Client(s)" means a Person(s) who is/are a Policyholder or potential Policyholder.

"Client Money" has the meaning ascribed to it in the FCA Handbook Glossary

"Contract of Insurance" means a non-investment insurance contract as defined in the FCA Handbook Glossary

**"FCA"** means the Financial Conduct Authority or any successor body empowered with regulating **Insurance Mediation Activity**.

"Insurance Mediation Activity" has the meaning ascribed to it in the FCA Handbook Glossary.

"Insurance(s)" means non-investment insurance business which is carried out or effected within the Territory, which is underwritten by or through The Company for various periods.

"Insurer" means the person authorized to carry out or effect general Insurance business in the Territory and who has provided the Policy and with whom The Company has placed the Insurance.

"Person" has the meaning ascribed to it in the FCA Handbook Glossary.

"Policy(ies)" means any document(s) evidencing or forming part of a Contract of Insurance provided by The Company or the Insurer in accordance with this Agreement and "Policyholder" shall be construed accordingly.

"Services" means any service undertaken by The Intermediary for Clients amounting to Insurance Mediation Activity.

"Statement of Fact" means a summary record of important risk information supplied by or on behalf of a Client

"Territory" means England, Wales, Scotland, the Channel Islands, the Isle of Man, and Northern Ireland

## 2. Scope

**The Company** and **The Intermediary** agree that the terms of this Agreement will apply to and govern any and all dealings between them. This Agreement supersedes and extinguishes any and all prior Agreements of whatever nature that might exist between the parties.

If **The Company** enters into a **Binding Authority Agreement** with **The Intermediary** and there is a conflict between its terms and the terms of this Agreement then the applicable term of the **Binding Authority Agreement** will prevail over the relevant term of this Agreement to the extent of any conflict and in respect of the business that is the subject of such **Binding Authority Agreement** but not for any other business.

**The Company** reserves the right to make enquiries through credit forums or credit checking agencies or other insurance companies regarding **The Intermediary's** credit status irrespective of whether **The Intermediary** is an individual, sole trader, partnership or incorporated company. Such enquiries may include credit checks against individuals involved in **The Intermediary's** business and **The Intermediary** shall procure that such individuals are aware of the possibility of such enquiries.

## 3. Period of Agreement

This Agreement shall commence from the date of the signature on behalf of **The Company** at the end of this document or the date of signature by **The Intermediary** if later and shall continue until terminated in accordance with the provisions of Clause 16 below.

## 4. Territorial Limits

This Agreement relates only to risks where the **Client** is domiciled within the **Territory** as defined, or such other locations as may be separately agreed in writing between the parties.

## 5. Relationship

Nothing in this Agreement shall be construed as creating any partnership between **The Company** and **The Intermediary** (or any of **The Intermediary's** Employees) nor the relationship of principal and agent or employer and employee. **The Intermediary** shall not represent that it or its Employees are in partnership with or an agent or employee of **The Company**.

## 6. Intermediary's Obligations and Representations

**The Intermediary** represents and warrants that none of the events outlined in Clause 15 have occurred or are on-going as at the date of signing of this agreement.

The Intermediary represents and warrants that it acts directly for the Client and that no other Intermediary has any involvement in any part of the arrangements for which The Intermediary is requesting The Company's assistance in arranging. No delegation of any benefit, obligation or responsibility contained in this Agreement to any other party is permitted other than as specifically granted in this Agreement.

# The Intermediary warrants that it shall:

- perform the Services to a high standard in accordance with the responsibilities placed upon it by the rules and guidance of the FCA with utmost integrity and shall act with due skill, care and diligence in the course of providing the Services and will treat its customers fairly;
- 2. secure and maintain any and all licenses that may be required by applicable law or convention in the performance of the obligations under this Agreement;
- 3. develop, maintain, and retain proper files containing all information relevant to any and all Clients and

- **Policies** and all obligations placed upon **The Intermediary** pursuant to this Agreement;
- 4. comply fully with the rules and regulations of any governmental or non-governmental agency or department, and specifically the **FCA**, or any successor body having jurisdiction over any of the matters pertaining to this Agreement;
- 5. comply with all applicable data protection laws and regulations relating to the use, processing and storage of data
- 6. submit to **The Company** such proposal forms, claims experience or other documents requested by **The Company** in a timely manner and shall recognize that the issue of the **Policy** will not occur until all relevant documentation has been received and **The Intermediary** agrees that the **FCA** requirement for prompt issue is dependent upon receipt of all documentation required. Further, **The Intermediary** shall ensure that any document supplied by any **Insurer** that is intended to be issued to **Clients**, is issued to such **Clients** in good time so as to meet any regulatory requirement
- 7. maintain professional indemnity insurance in force to at least the minimum level required by the FCA
- 8. advise **The Company** promptly of any complaint about **The Company's** activities and co-operate with **The Company** in dealing with such complaints
- 9. carry out any such checks as it deems appropriate prior to recommending any Policy to be provided by The Company to any of The Intermediary's Clients. The Intermediary recognizes that The Company will use reasonable endeavours to establish the financial standing of Insurers it uses but will not accept any liability if they fail to meet their obligations to any Client
- 10. pay to **The Company** all net premiums, fees, and Insurance Premium Tax as may become due on or before the due date shown on **The Company's** invoices. For the avoidance of doubt, **The Company** is under no obligation to fund premiums and will not do so. **The Intermediary** is responsible for any prejudicial action taken by any **Insurer** due to non-payment by it of premiums and taxes by the due date
- 11. be responsible for any and all advice given to any **Client** and will comply with **FCA** rules and guidance in giving such advice including, but not limited to, matters relating to disclosure of material facts, unusual or onerous **Policy** terms, or extent of cover in relation to the **Clients'** needs.
- 12. fulfill its responsibilities under any legislation relating to financial crime including, but not limited to, the Money Laundering Regulations 2007, the Joint Money Laundering Steering Group guidance notes, and the Asset-Freezing Act 2010, and the provision of any necessary identity checks
- 13. to put in place and maintain adequate systems and controls to ensure that any conflicts of interest are managed and that it meets the provisions of the Bribery Act 2010
- 14. notify **The Company** in the event that **The Intermediary** becomes aware that is has, or will, breach any of the regulatory requirements where such breach might have a material effect upon the performance of this Agreement
- 15. not use any logo, brand name, or trademark belonging to either **The Company**, or any of the **Insurers** used by **The Company**, or to purport to represent **The Company** or any of the **Insurers** save as agreed in this Agreement, or to create or distribute any advertisement using either the name of **The Company** or any **Insurer** without the prior agreement in writing of the owner of such logo, brand name, or trademark
- obtain if required the appropriate permission to provide credit broking services from the FCA and abide by the requirements of the FCA Rules relating to such activities

## 7. Intermediary's Claims Authority

**The Intermediary** shall not negotiate, adjust, compromise, settle or commit **The Company** or the **Insurer** to any liability with respect to any claim or suit. **The Intermediary** shall however promptly report to **The Company** all claims and/or suits arising under or in connection with any **Insurance** or any matter pursuant to this Agreement, which come to the attention of **The Intermediary** and co-operate fully in the investigation and adjustment of all such claims and/or suits. This Clause 7 is not intended to replace, or act as a substitute for any claims notification requirements contained in any **Policy** which must be complied with.

## 8. Company Claims Handling

**The Company** will meet all regulatory and legal requirements regarding claims handling. **The Intermediary** will notify the **Insurers'** claims department of any claim or notification advised to them by the **Client** or a third party claimant.

**The Company** will notify **The Intermediary** of any claim or incident advised to them by the **Client** or a third party claimant.

### 9. Limitation of Authority and The Company's right to cancel

**The Intermediary** is not empowered to bind **The Company** or any **Insurer** by contract or to impose any liability on **The Company** or any **Insurer** by any statement whether written or oral or by conduct unless previously instructed in specific terms in writing.

Subject to the terms and conditions of any specific **Insurance**, **the Company's** right to cancel or decline any **Insurance** may be exercised by **The Company** at any time and (provided such cancellation or declination is exercised legitimately) no financial compensation shall be due to **The Intermediary** as a result of the same.

## 10. Premium Payments and Accounting

**The Company** acts as the agent of all **Insurers** for the purposes of receiving and holding premiums from the **Client** and for receiving and holding refunds prior to transmission to the **Client** (i.e., risk transfer applies but only to Premiums, Adjustments, and Return Premiums).

Subject to the "Important Notice" at the end of this Clause 10, **The Company** has authority from all its **Insurers** to cascade risk transfer and for the purposes of this Agreement, unless otherwise advised, risk transfer extends to **The Intermediary**, which means that:

- a) Monies **The Intermediary** receives from the **Client** in respect of premium payments will be treated as paid to **Insurers**.
- b) Monies **The Intermediary** receives from **The Company** or **Insurers** for premium refunds will only be deemed as paid when paid by **The Intermediary** to the **Client**.
- c) All monies **The Intermediary** receives from the **Client** or from **The Company/**the **Insurer** for the benefit of the **Client** shall be the property of the **Insurer** and must be held by **The Intermediary** in trust for the **Insurer** either in a Statutory, or Non Statutory trust account subject to the **FCA** CASS rules, with an approved UK Bank and designated for this purpose ("Trust Account") **The Intermediary** must have suitable systems in place to enable **The Intermediary** to identify such monies. **The Intermediary** is entitled to retain any interest earned on such monies.
- d) Where **The Intermediary** holds **Client Money**, the **Insurer** agrees that money which **The Intermediary** holds in trust for them may be co-mingled in a **client** money bank account with other **Client Money** as defined in the **FCA Client** Assets Sourcebook (CASS) or **Insurer** money held under risk transfer agreements. The **Insurer** further agrees that any interest they have in monies so held is to be subordinated to the interests of **Clients** to the extent required by the FCA CASS rules.
- e) Unless otherwise advised, **The Intermediary** is not authorised to act as the agent of **The Company** or of the **Insurer** for the purposes of receiving or holding claims money.
- f) Subject to any agreement to the contrary net premiums, Insurance Premium Tax and any fees are to be accounted for by **The Intermediary** not later than 30 days after the effective inception, renewal or adjustment date (as appropriate) of the **Policy** whether or not collected by **The Intermediary**. In each case **The Company** will issue an invoice to **The Intermediary**. In the absence of payment of the premium by the due date **The Company** reserves the right to either cancel the cover or consider the case as not taken up. **The Intermediary** will be responsible for any time on risk charges should any case not proceed for whatever reason.
- g) The Company reserves the right to deal directly with the Client in the event of a default on The

Company's credit agreement.

h) **The Intermediary** is responsible for complying with the terms of any premium payment warranty or condition imposed by any **Insurer** and making any premium payment to **The Company** in sufficient time to allow **The Company** to remit the relevant funds to the **Insurer** before the expiry of any period stated in such warranty or condition.

In consideration of the granting of cascaded risk transfer by any **Insurer** to **the Intermediary**, **the Intermediary** warrants that it will, for any **Insurer** that has provided cascaded risk transfer to it, provide such rights of access to its premises within business hours and any documentation or records that any **Insurer** may require in establishing that monies held on their behalf are properly recorded and adequately protected.

## Important Notice – withdrawal of cascaded risk transfer in certain circumstances

Certain **Insurers** may decline to cascade risk transfer to particular **Intermediaries** for their own reasons of which **The Company** are not aware. Where **The Company** is advised by an **Insurer** that a particular **Intermediary** cannot receive the benefit of cascaded risk transfer, **The Company** will advise the **Intermediary** that for cases placed with that particular **Insurer** premiums and refunds must be held as **Client Money** and not as agent of the **Insurer** 

#### 11. Commission

Commission will be payable by **The Company** at rates advised to **The Intermediary** from time to time for business placed with **The Company** and on renewals thereof. The amount of commission will be shown on the statement of account that will be issued by **The Company**. **The Company** reserves the right to modify commission rates at any time subject to 30 days' notice. **The Intermediary's** entitlement to commission is conditional upon the following points being satisfied:

- 1. That **The Intermediary's** appointment with **the Company** is still in force.
- 2. That the **Client** has been introduced, and the **Policy** negotiated on behalf of the **Client**, by **The Intermediary**
- That the premium for the Insurance has been paid to and received by The Intermediary in cleared funds.
- 4. That **The Intermediary** continues to act for the **Policyholder** directly for the duration of the **Policy**.

The commission is payable on net premiums excluding rebates, discounts, fees, Insurance Premium Tax, or any deduction due to the **Policyholder**. Should **the Company** give a refund of premium (for whatever reason), **The Intermediary** will repay the commission upon the amount refunded.

# 12. Client Ownership

**The Company** undertakes not to solicit any **Client** of **The Intermediary**, or contact them other than in the following circumstances:

- 1. Where specifically requested by **The Intermediary**.
- 2. Due to non-payment of the premium or non-receipt of documents requested and still outstanding.
- 3. Where this Agreement has been terminated for any reason detailed in Clause 16 below other than termination arising from a change in control.

The Company undertakes not to solicit any Client of The Intermediary, or contact them for a period of 1 (one) year from the date of termination of this Agreement except for the reasons 1-3 above or where necessary to fulfil any regulatory requirement

## 13. Proposals and Adjustments

All proposal forms and any other material documentation are to be sent to **The Company** on the same day as received or as quickly as possible after receipt, and in any event within 7 days of inception of a **Policy** or a

request by The Company.

The Company will issue a **Statement of Fact** upon which the **Insurance** cover provided is based. This should be checked by the **Client** to endorse that all the information given is correct and no other relevant information has been withheld. If the **Client** advises **The Intermediary** of any change to material facts shown in the **Statement of Fact** these must be communicated to **The Company** and an amended **Statement of Fact** issued.

For any new **Policy** or adjustment to one that requires an entry to be made on the Motor Insurance Database, the relevant information must be provided in a timely manner that permits **The Company** or its **Insurers** to make the required entries within the required timescales

# 14. Assignment and Third Party rights

This Agreement is personal to **The Intermediary** and no assignment of any of the rights and obligations contained in it is possible.

The terms of the Contracts (Rights of Third Parties) Act 1999 are not intended to apply to this Agreement and no part of this Agreement is enforceable by a Third Party under that Act.

## 15. Notification of Changes

The Intermediary shall immediately notify The Company in writing: -

- 1. Of any change of trading style or address.
- 2. Of any change in Partners (where a partnership).
- 3. If he or any Partner or Director compounds with creditors, or becomes bankrupt, or has a receiving order made against him or (in the case of a company) goes into liquidation or a receiver is appointed or (in the case of a partnership) is finally dissolved.
- 4. In the event of any other changes which are material to this Agreement or listed within the Declaration section of the Agency Application Form.

## 16. <u>Termination of Agreement</u>

Either party shall have the right, at any time, to terminate this Agreement by serving upon the other party written notice specifying the effective date of termination, which shall be not less than 12 months from the date of this Agreement. **The Company** requires **The Intermediary** to give at least 90 days written notice within the first 12 months of this Agreement to expire no earlier than at the end of the period of 12 months referred to above and 30 days' notice thereafter.

This Agreement will immediately terminate without notice:

- 1. if **The Intermediary** fails to keep **The Company** informed of any matters referred to in Clause 15 (3 and 4);
- 2. on the death of **The Intermediary** (if a sole trader);
- on the expiry, termination or suspension for any reason of any license or permission The
   Intermediary is required to have to comply with the terms of this Agreement (including but
   not limited to the withdrawal of any permission or authorisation of The Intermediary by the
   FCA);
- 4. on the insolvency, liquidation or bankruptcy of **The Intermediary**;
- 5. on the institution of any proceedings by or against the creditors, either seeking to adjudicate **The Intermediary** bankrupt or insolvent, or seeking its liquidation, winding up, reorganisation, arrangement, adjustment, protection, relief or composition of it or its debts under any law relating to bankruptcy, insolvency or reorganisation or relief of debtors;
- 6. on the institution of any proceedings by or against **The Intermediary** seeking the entry of an order for relief or the appointment of a receiver, trustee or other similar official for it or any

#### substantial part of its property

This Agreement may be terminated immediately upon written notice at **The Company's** option in the event that:

- The Intermediary, in the opinion of The Company commits any fraudulent act or similar illegal conduct: or
- 2. there is a "change in control" of **The Intermediary**. "Change in Control" will be deemed to have occurred if 20% or more of the stock evidencing ownership of **The Intermediary** is transferred to a **Person** that was not the owner of such stock on the effective date of this Agreement, or
- 3. **The Intermediary** defaults on any obligation to repay any credit line, bank or other loan.

Any termination as detailed above shall not affect the rights and obligations of the parties hereto as to transactions, acts or things done or that should have been done by either party prior to the effective date of termination. In particular, termination of this Agreement shall not act to terminate any **Contract of Insurance** in force at the time of such termination, nor shall it act to terminate or diminish **The Intermediary's** obligations pursuant to this Agreement in connection with such **Insurance Policies**, unless **The Intermediary** is expressly released from such obligation by **The Company** in writing.

Upon termination of this Agreement, unless otherwise agreed in writing by **The Company**, **The Intermediary** shall immediately pay to **The Company** all premiums together with all taxes and fees (including Insurance Premium Tax) which have not been paid to **The Company** in relation to any **Insurance Policy**.

Upon termination of this Agreement for whatever reason, **The Intermediary** agrees that all of the **Client's Insurance Policies** shall remain with **The Company** for the full **Policy** period of that **Insurance**.

After the effective date of termination **The Intermediary** shall not sell or arrange to offer any **Insurance** or provide any **Services** on behalf of **The Company** unless otherwise agreed in writing by **The Company**.

**The Company** shall not be liable to **The Intermediary** for any compensation in respect of losses, consequential or otherwise, arising as a result of the termination of the Agreement.

## 17. Complaints

If **The Intermediary** or any **Client** has any cause for complaint they should in the first instance contact **The Company** at First Floor, 20 Mount Ephraim Road, Tunbridge Wells, Kent TN1 1ED in writing. The matter will then be dealt with in accordance with **The Company's** complaints procedures. If the matter relates to an **Insurer**, then the complaint may also be taken up with the **Insurer**. In such circumstances **The Company** will provide full details of the appropriate contact at the **Insurer**.

#### 18. Confidentiality

**The Intermediary** shall during the term of this Agreement and thereafter, safeguard and maintain in confidence all trade secrets and other information relating to **The Company** 

Both parties acknowledge that the content of this Agreement and the Insurance affairs of any Client are confidential and, except as may be required by law or by the requirements of any body set up to regulate Insurance Mediation Activity shall treat all such information as confidential and shall not use or disclose such information for any purpose other than in connection with the fulfillment of each party's obligations under this Agreement.

## 19. Communications by email

Each party accepts that the use of email carries risks when used as part of a contractual process as it may not be

apparent that emails or attachments have been received without corruption, or at all, by the other party. **The Company** will accept no liability for the non-receipt or corruption of emails or attachments.

## 20. Waiver and Severability

Failure to exercise, or delay in exercising or enforcing any right or remedy in this Agreement by either party shall not constitute a waiver of such right or remedy and any partial exercise or enforcement of any right or remedy shall not preclude or restrict the further exercise or enforcement of any such right or remedy.

In case any one or more of the provisions contained in this Agreement shall, for any reason, be held to be unenforceable, such provision or provisions shall be ineffective only to the extent of such unenforceability, without invalidating the remainder of such provision or other provisions of this Agreement. This Agreement shall be construed as if such invalid, illegal or unenforceable provision or provisions had never been contained herein, unless such a construction would be unreasonable.

#### 21. Governing Law and Jurisdiction

The construction, validity and performance of this Agreement shall be governed in all respects by English Law and any proceedings arising out of or connected with this Agreement shall be subject to the exclusive jurisdiction of the English Courts.

## 22. Notices

Any notice required to be given under this Agreement by the parties may be given by post to the last known place of business of that party and shall be deemed to be validly given 48 hours after any such notice was posted. Proof of posting to the last known address of the party shall be deemed sufficient proof of receipt by the other party.

### 23. Personal Data and Data Protection

Both **The Intermediary** and **The Company** acknowledge and agree that where either of us processes personal data, under or in connection with agreement it alone determines the purposes and means of such processing as a controller.

When processing personal data all parties

- Shall comply at all times with it's obligations under the data protection legislation
- Shall notify the other party without undue delay after, and in any event within 24 hours, of becoming aware of a personal data breach; and
- Assist and co-operate fully with the other party to enable the other party to comply with their legal
  obligations under all relevant data protection legislation, including in respect of keeping personal data
  secure, dealing with personal data breaches and complying with the rights of data subjects.

All parties shall work together to ensure that all personal data is processed lawfully, fairy and in a transparent manner and in compliance with data protection legislation.

For the purposes of clause 28

"controller" means a person who (either alone or jointly or in common with other persons) determines the purposes for which and the manner in which any personal data are, or are to be, processed;

"data protection legislation" means all applicable statutes and regulations in any jurisdiction pertaining to the processing of personal data, including the privacy and security of personal data.

"data subject" means an identifiable natural living person to whom the personal data relates;

"personal data" means any information relating to an identifiable person who can be directly or indirectly identified in particular by reference to an identifier;

"personal data breach" means a security incident that has affected the confidentiality, integrity or availability of personal data.

You must ensure that our Privacy Notice (Policyholders) is passed to the Insured &/or Policyholder. This document can be accessed at <a href="www.originuw.com">www.originuw.com</a> and must be provided to the Insured &/or Policyholder within a reasonable period, and no later than one month from the date when you obtained their personal data.

# 24. Variation

**The Company** reserves the right to vary this Agreement at any time by giving not less than 30 days' notice to **The Intermediary** either by post or by email.

Signed for and on behalf of Origin UW Limited

Signature	Down Henden
Name of Signatory	Dawn Henderson
Position	Managing Director
Date	

Signed for and on behalf of **The Intermediary** by a duly authorized Director/Partner

Full Company Name	
Signature	
Name of Signatory	
Position	
Date	
E-mail address	